

Wisconsin Architectural Representative

Ceramic Tileworks is hiring a full time Architectural Rep for Wisconsin. We are looking for an energetic, design oriented, sales driven addition to our team. This person should be an excellent communicator, well organized, and a self-motivated creative thinker.

About Us:

Ceramic Tileworks is headquartered in Maple Grove, Minnesota with additional showrooms in Minneapolis, MN, Madison, WI and Fargo, ND. We are a ceramic, porcelain, glass, and stone tile importer and distributor dedicated to being the leading resource for innovative products, design assistance, and technical expertise. We serve architects, dealers, designers, and tile contractors, in both commercial and residential markets. Visit our website for more information about our organization: www.ceramictileworksmn.com

Responsibilities

- Identify and establish relationships within the Wisconsin architectural and design market
- Obtain specifications by providing product knowledge and assisting designers with the appropriate selections for their projects
- Conduct sales calls that promote new and existing products
- Follow up on leads that generate new business and retain specifications by providing excellent, responsive service to our contractor partners

Additional Requirements:

- Excellent customer service skills
- Previous experience calling on the A&D community
- Highly organized with strong attention to detail
- Ability for frequent travel within the Wisconsin territory
- BS degree or equivalent combination of education, training, or work experience
- Ability to determine customer needs and offer solutions
- Strong written and verbal communication skills
- Outgoing personality and relationship building skills
- Computer skills, Microsoft Outlook, Word, and Excel

Interested candidates, please send resume and salary requirements to:

Deb Schramm

Architectural Sales Manager

deb@ceramictileworksmn.com